

2020 - 2023



USA
FENCING

National Events

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National Events Proposed Dates

2019-2020 Season			
2019 October North American Cup	October 9-14, 2019	Awarded	200,000 continuous sq. ft.
2019 November North American Cup	November 6-11, 2019	Awarded	200,000 continuous sq. ft.
2019 December North American Cup	December 11-16, 2019	Awarded	200,000 continuous sq. ft.
2020 January North American Cup	January 2-6, 2020	Awarded	200,000 continuous sq. ft.
2020 Junior Olympic Fencing Championships	February 12-17, 2020	Awarded	225,000 continuous sq. ft.
2020 March North American Cup	February 28-March 2, 2020	Possible Award	225,000 continuous sq. ft.
2020 Elite Championships & North American Cup	April 15-20, 2020	Open	225,000 continuous sq. ft.
2020 National Championships & July Challenge	Late June– July (dates flexible)	Awarded	275,000 continuous sq. ft.
2020-2021 Season			
2020 October North American Cup	October 7-12, 2020	Awarded	225,000 continuous sq. ft.
2020 November North American Cup	November 4 - 9, 2020	Open	225,000 continuous sq. ft.
2020 December North American Cup	December 9-14, 2020	Awarded	225,000 continuous sq. ft.
2021 January North American Cup	January 6 -11, 2021	Open	225,000 continuous sq. ft.
2021 Junior Olympic Fencing Championships	February 10-15, 2021	Open	225,000 continuous sq. ft.
2021 March North American Cup	March 3-8, 2021	Open	225,000 continuous sq. ft.
2021 Elite Championships & North American Cup	April 21-26, 2021 or April 14-19, 2021	Open	225,000 continuous sq. ft.
2021 National Championships & July Challenge	Late June– July (dates flexible)	Awarded	275,000 continuous sq. ft.
2021-2022 Season			
2021 October North American Cup	October 6-11, 2021	Possible Award	225,000 continuous sq. ft.
2021 November North American Cup	November 3 - 8, 2021	Open	225,000 continuous sq. ft.
2021 December North American Cup	December 8-13, 2021	Awarded	225,000 continuous sq. ft.
2022 January North American Cup	January 5 -10, 2022	Open	225,000 continuous sq. ft.
2022 Junior Olympic Fencing Championships	February 16-21, 2022	Open	225,000 continuous sq. ft.
2022 March North American Cup	March 2 - 7, 2022	Open	225,000 continuous sq. ft.
2022 Elite Championships & North American Cup	April 6 - 11, 2022	Open	225,000 continuous sq. ft.
2022 National Championships & July Challenge	Late June– July (dates flexible)	Open	275,000 – 300,000 continuous sq. ft.
2022-2023 Season			
2022 October North American Cup	October 5-10, 2022	Open	225,000 continuous sq. ft.
2022 November North American Cup	November 9 - 14, 2022	Open	225,000 continuous sq. ft.
2022 December North American Cup	December 7-12, 2022	Open	225,000 continuous sq. ft.
2023 January North American Cup	January 4 -9, 2023	Open	225,000 continuous sq. ft.
2023 Junior Olympic Fencing Championships	February 15-20, 2023	Open	225,000 continuous sq. ft.
2023 March North American Cup	March 1 - 6, 2023	Open	225,000 continuous sq. ft.
2023 Elite Championships & North American Cup	April 12-17, 2023	Open	225,000 continuous sq. ft.
2023 National Championships & July Challenge	Late June– July (dates flexible)	Open	275,000 – 300,000 continuous sq. ft.

Tournament Bid Information

USA Fencing is pleased to take this opportunity to introduce you to the Olympic sport of fencing and its national tournaments. USA Fencing hosts a series of national and international fencing tournaments beginning each fall and ending with the USA Fencing National Championships the following summer.

USA Fencing will accept bids from any city, CVB, sports commission or fencing division interested in hosting a national tournament. The bid must provide facilities, commit services, supply personnel and value-in-kind donations to make a tournament successful for the participants, the host and USA Fencing. The range of tournaments and the flexibility that USA Fencing offers in sharing responsibilities provides hosts with various levels of involvement.

Proposals are due to USA Fencing based on the following schedule:

2020 proposals are due November 1, 2018.
 2021 - 2022 proposals are due November 1, 2019.
 2023 proposals are due September 1, 2020.

Proposals are accepted and evaluated on a rolling basis, so tournaments may be awarded to cities that have submitted excellent bids in advance of the deadline. *Please see the check list & sample hotel grid on page six as must be included with your proposal.* As such, there is an advantage to early submissions, but all proposals *must* be received by the above deadlines. Only complete bids will be considered by USA Fencing.

Tournament Housing:

Housing Service (HS): A successful bid must meet the hotel contract requirements for each event. The official housing partner of USA fencing is **Group Housing** and it will manage the hotel contracts and review the city/venue proposals in concert with USA Fencing. The hotel room rates shall include a minimum \$17 rebate for USA Fencing and a 10 percent commission for Group Housing.

There will be two cut-off dates. The first release of inventory from USA Fencing's housing partner to the hotel will occur 30 days prior to the first day of the event. The second cut-off date will occur 14 days prior to the first day of the event. The second cut-off date will consist of a small percentage of the overall unreserved inventory left; these rooms are to accommodate the late qualification events leading into the different championships. Only after the release of unreserved rooms can individual hotels issue these rooms to the general public.

- An earned complimentary room policy of a 1/30 for full service hotels and a 1/25 for limited service hotels is the norm.

Headquarters Hotel:

The headquarters hotel must include staff/officials' rooms. The headquarters hotel will offer a combination for the staff block to contain both complimentary rooms and rooms at a reduced rate. These staff rates will be proposed 'net' of any rebate but will include the 10 percent commission for Group Housing. Combination ratios will vary by event. The headquarters hotel shall be in close proximity (ideally walking distance or connected) to the venue.

REQUIRED: Complimentary breakfast for any official (staff) staying at a headquarters hotel from the day after check-in through day of check-out (example: 100 staff staying for five nights should receive 500 breakfasts). USA Fencing prefers a dedicated room starting the day of competition and remaining in use through the last day of competition (typically Friday-Monday). Breakfast must begin by 6 a.m. and be served until at least 9 a.m. each day. Breakfast must contain typical breakfast buffet options: eggs, breakfast meat, hot and cold cereals, yogurt, fresh fruit, breakfast breads and coffee/tea.

A minimum of ten (10) free parking passes should be provided for each event. In addition, USA Fencing requests parking passes at a reduced rate for staff and officials that may be driving. A comprehensive list of these individuals will be supplied seven days from arrival.

Board Meetings:

There is a Board of Directors meeting held prior to the *Junior Olympics* competition and another during the *National Championships in June/July*. Both require F & B, AV, hollow-square seating for 20 and spectator seating for 30-40.

Host Organization:

Cities, city organizations, sports commissions or fencing divisions interested in hosting a national tournament should include information on venue rental and hotel grids outlining the rates and distance from the venue, along with any other information that will enhance the bid.

Organizations interested in hosting an event should be prepared to arrange a hotel, airfare and ground transportation to accommodate a site visit for (1) USA Fencing representative and one (1) Group Housing representative to inspect the proposed facilities. After the proposal has been received, USA Fencing representatives will schedule a site inspection to review bid specifications: venue, hotel, location, services, and transportation.

An LOC (local organizing committee) that is comprised of both representatives of a local fencing club and CVB/sports commission members provides the most attractive combination for a successful event. The following information is offered to assist your organization in assessing

the feasibility of hosting a USA Fencing tournament.

Community Outreach:

Community outreach is a program that USA Fencing supports in various cities that host a national tournament. This important endeavor provides an opportunity for USA Fencing to introduce this sport to inner city youth by inviting them to attend our competitions to learn about fencing as well as participate in a demonstration. We have collaborated with school districts, the Boys & Girls Club and a variety of other organizations on community outreach programs and look forward to creating this opportunity in your city.

Also, please visit www.usafencing.org for additional information about USA Fencing. As you are reviewing the information, please feel free to direct any questions to:

Christine Strong Simmons
Sr. Director of Operations
Office: 719-866-3620
c.simmons@usafencing.org
4065 Sinton Road, Suite 140
Colorado Springs, CO 80907

Venue Requirements:

The fencing venue is the single most important element in hosting a successful tournament. The venue must be available from approximately 6 a.m. - 11:59 p.m. each day of the tournament and for at least two (2) days in advance for set up. It must be clean, well maintained and possess the following characteristics:

1. Minimum ceiling height of 16 feet
 - Venue flooring should be smooth with a wood, concrete, composition or carpet surface on which fencing strips can be positioned.
2. The facility must be able to accommodate a minimum of twelve (14+) competition areas and one (1) finals area (the National Championships and July Challenge requires more competition areas). Each competition area requires a space of 120' x 45' which is enclosed by three feet tall pipe or stanchions. Sufficient space between each competition area must be provided for movement of participants and attendees on the competition floor. See below for sample competition area set up. Each finals area requires 80' x 60' of space.
3. There should be adequate space in the venue for all fencers and coaches to leave their extra equipment, bags and personal items during the competition each day.
4. One thousand four hundred (1400) chairs provided at no charge to USA Fencing
5. Even lighting throughout, with a minimum of 30 candlepower
6. Air conditioning available throughout the entire venue
7. A stage for the tournament administration (Bout Committee), minimum 36' L x 24' W x 24" H at no charge to USA Fencing
8. A stage for awards ceremonies, minimum 24' L x 12' W x 24" H, a photographer riser of 8' x 6' x 24" at no charge to USA Fencing and one 8' x 4' x 24" riser for finals.
9. Bleachers or risers with seating for at least 500 spectators at the finals area and for 250 at each replay area (2 pods) at no charge to USA Fencing for all national tournaments

10. A public address system that reaches all areas of the venue, including the designated official's lounge, with a microphone located at the Bout Committee stage at no charge to USA Fencing
11. Twenty (20) parking passes for sponsors/officials for the duration of the event. Discounted parking for all attendees.
12. Ten (10) dock passes for USA Fencing and sponsor trucks
13. Venue food/drink concessions are open throughout the competition. Concessions 7 a.m. – 9 p.m. Include a variety of "athlete-friendly" foods (fresh fruit, energy bars, yogurt, bagels, water, sports drinks, salads, wraps and hot food selections).
14. Four - 10 meeting rooms (depending on the size of the tournament) must be included with the exhibit hall rental for officials and committee meetings.
15. The ability for USA Fencing to sell event tickets for its events prior to the competition and at the door without incurring additional costs from the venue

In addition, bids will be given *special consideration* when they include the following:

- Complimentary lobby/venue wireless internet
- Six (6) complimentary (large capacity) athlete water stations and water throughout the event
- Eighty (80) complimentary classroom tables
- Eighty 80 complimentary 8' x 24" tables for tournament administrators
- Complimentary staffed concierge desk from 9 a.m. - 5 p.m. during competition days
- Waived/discounted security costs
- Waived/discounted EMT costs

Bid Proposal Check List:

Please fill out the check list below submit with your Bid Proposal to
c.simmons@usafencing.org

<input type="radio"/>	Convention center proposal with proposed exhibit hall(s) layout, rental and venue concessions such as tables, chairs, risers, etc.
<input type="radio"/>	Hotel grid for attendee block including hotel rates and distance from the venue
<input type="radio"/>	Hotel grid for staff rooms including rate, breakfast, internet and distance from the venue
<input type="radio"/>	CVB/sport commission proposed incentives
<input type="radio"/>	Local restaurant/attractions list that will provide a discount to USA Fencing members during the competition
<input type="radio"/>	Proposed community outreach partner(s)
<input type="radio"/>	Information on your airport including the number of flights in and out each day with a list of other cities that have flights to the proposed city

Hotel Grid Example for Bid Proposal:

Hotel Name	Distance from the venue	Rates	Breakfast	Rm Type	Tue	Wed	Th	Fri	Sat	Sun	Mon
		Staff rate \$ ____	Is Breakfast & internet included the rate	Dbls	3	10	80	80	80	80	45
				Sngls	2	5	30	30	30	30	20
		Attendee rate \$ ____		Dbls		25	25	425	425	425	65
				Sngls		15	10	150	150	150	30

Tournament Profiles:

October North American Cup

Move in would be on Wednesday/Thursday with competition Friday - Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	4	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		25	250	425	425	425	65
	Sngls		15	105	150	150	150	30

Approximately: 2215 Attendee Room Nights and 526 Staff Room Nights (actual pick up)

November North American Cup

Move in would be on Wednesday/Thursday with competition Friday - Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	4	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		10	400	500	500	500	45
	Sngls		10	105	145	145	145	30

Approximately: 2535 Attendee Room Nights and 526 Staff Room Nights (actual pick up)

December North American Cup

Move in would be on Wednesday/Thursday with competition Friday - Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	0	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		25	250	250	250	250	65
	Sngls		15	105	150	150	150	30

Approximately: 1690 Attendee Room Nights and 522 Staff Room Nights (actual pick up)

January North American Cup

Move in would be on Wednesday/Thursday with competition Friday - Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	0	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		15	250	300	300	300	45
	Sngls		10	105	105	105	105	30

Approximately: 1670 Attendee Room Nights and 522 Staff Room Nights (actual pick up)

Junior Olympic Championships

Move in would be on Wednesday/Thursday with competition Friday – Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	0	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		25	300	500	500	500	65
	Sngls		10	105	125	125	125	30

Approximately: 2410 Attendee Room Nights and 522 Staff Room Nights (actual pick up)

March North American Cup

Move in would be on Wednesday/Thursday with competition Friday – Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	4	10	70	70	70	70	25
	Sngls	2	5	25	25	25	25	25
Attendees	Dbls		10	200	300	300	300	45
	Sngls		10	75	75	75	75	30

Approximately: 1495 Attendee Room Nights and 451 Staff Room Nights (actual pick up)

April North American Cup

Move in would be on Wednesday/Thursday with competition Friday - Monday and the final competition day is also the move-out date.

		Tue	Wed	Thu	Fri	Sat	Sun	Mon
Staff	Dbls	0	10	80	80	80	80	45
	Sngls	2	5	30	30	30	30	20
Attendees	Dbls		15	275	300	300	300	45
	Sngls		10	105	105	105	105	30

Approximately: 1695 Attendee Room Nights and 517 Staff Room Nights (actual pick up)

National Championships & July Challenge: 250,000 – 275,000 sq. ft. including the Hall of Fame reception, All-Academic Program, clinics, training and the USA Fencing Board of Directors meeting

Below is an *example* of the room block required for this tournament.

Staff	June 26	June 27	June 28	June 29	June 30	July 1	July 2	July 3	July 4	July 5	July 6	July 7	July 8
Dbls	8	20	130	130	130	130	130	130	130	130	130	130	60
Sngls	4	10	40	40	40	40	40	40	40	40	40	40	30
Suites		1	3	3	3	3	3	3	3	3	3	3	0
Attendees													
Dbls		200	425	505	525	575	600	600	600	600	600	550	200
Sngls		100	185	185	225	225	225	225	225	225	225	225	100

Approximately: 8350 Attendee Room Nights and 1863 Staff Room Nights
(Summer Nationals is a 10-day Competition. schedule with two days for move in and one day for move out)

Sample Volunteer Schedule

DAY	LOCATION	ACTIVITY	TIME	VOLUNTEERS
Each Competition Day	Convention Center	Check -in	6:45AM - 2:00PM	2 Adult Volunteers
	Wheelchair Pod	Assist with WCH	8:00AM - 8:00PM	2-4 Adult
	Armory/Venue	Assist with Armory	7:00AM - 8:00PM	2 Adult Volunteers
	Officials Room	Door Monitor	11:00AM –	1 Volunteer
	Medal Presentation	Assist with Awards	12:00PM – 8:00PM	1 Volunteer
	Replay Camera Operator	Assist at Replay Pods	10:00 am – 8:00 pm	10 Volunteers

As with any event, there are ideal scenarios USA Fencing looks for in the selection of a host city. The following elements are examples of how details can truly make a difference:

- City located within close proximity to a hub airport
- Securing a minimal facility rental fee with free move-in days and no fee for meeting space
- Hosting an event during a city’s off-season and using a business hotel on a weekend, to minimize the cost of the hotel room block not to exceed \$109 - \$129 per night.
- Support from the CVB/sports commission with marketing prior to the event (banners, welcome signage in hotels/airport/restaurants/venue/street, reaching out to local media, graphic designing services of tournament logo)
- Assistance with the local hospitality community (restaurants/local attractions) to secure discounts for the Stay & Save program to create incentives for our members for staying in the hotel block
- Having the host hotel(s) within walking distance of the venue for convenience and to alleviate USA Fencing of having to use cabs/rental cars/shuttles
- In addition to the venue concessions, restaurants within walking distance to the competition venue are a plus for the attendees.
- Provide a keepsake/gift for all registrants (2,500 - 4,500 total depending on the tournament) – typically something with the city logo
- Local activities in conjunction with the tournament can provide participants with entertainment options in addition to the fencing competition.
- Securing of city/local grants to aid local grassroots/developmental fencing programs
- Commitment of local media to promote the event
- Taking additional steps to relieve USA Fencing of tournament expenses. Bids that cover the cost of water service, internet, tables/chairs/staging, shuttle transportation (if required) and facility rental are viewed favorably.
- Additional complimentary parking for vendors
- Bids must meet the contract requirements of USA Fencing’s housing service.

Event History:				
2017-2018				
Month/Yr.	City	Venue	HQ Hotel	Competition Days
Oct. 2017	Anaheim, CA	Anaheim Convention Center	Hilton	4
Nov. 2017	Kansas City, MO	Kansas City Convention Center	Crowne Plaza	4
Dec. 2017	Portland, OR	Oregon Convention Center	Doubletree	4
Jan. 2018	Virginia Beach, VA	Virginia Beach Convention Center	Doubletree	4
Feb. 2018	Memphis, TN	Memphis Cook Convention Center	Sheraton	4
Mar. 2018	Baltimore, MD	Baltimore Convention Center	Hilton	4
Apr. 2018	Richmond, VA	Greater Richmond Convention Center	Marriott & Hilton	4
Jul. 2018	St. Louis, MO	St. Louis Convention Center	Marriott	10
2016-2017				
Month/Yr.	City	Venue	HQ Hotel	Competition Days
Oct. 2016	Detroit, MI	Cobo Hall	Marriott	4
Nov. 2016	Milwaukee, WI	Wisconsin Center	Hilton	4
Dec. 2016	Richmond, VA	Greater Richmond Convention Center	Marriott	4
Jan. 2017	Columbus, OH	Columbus Convention Center	Crowne Plaza	4

Feb. 2017	Kansas City, MO	Kansas City Convention Center	Various	4
Mar. 2017	Cleveland, OH	Cleveland Convention Center	Hilton	4
Apr. 2017	Baltimore, MD	Baltimore Convention Center	Holiday Inn	4
Jul. 2017	Salt Lake City, UT	Salt Palace Convention Center	Various	10
2015-2016				
Oct. 2015	Richmond, VA	Greater Richmond Conv. Ctr.	Marriott	4
Nov. 2015	Kansas City, MO	KC Convention Center	Various	4
Dec. 2015	Baltimore, MD	Baltimore Convention Center	Hilton	4
Jan. 2016	St. Louis, MO	Americas Center	Various	4
Feb. 2016	Cleveland, OH	Cleveland Convention Center	Various	4
Mar. 2016	Salt Lake City, UT	Salt Palace Convention Center	Hilton/Marriott	4
Apr. 2016	Richmond, VA	Greater Richmond Conv. Ctr.	Marriott	4
June/July 2016	Dallas, TX	Kay Hutchinson Conv. Ctr.	Omni	10
2014-2015				
Oct-14	Portland, OR	OR Convention Center	Doubletree	4
Nov-14	Louisville, KY	Kentucky Conv. Ctr.	Galt House	4
Dec-14	Dallas, TX	Kay Bailey Hutchinson Conv. Ctr.	Omni	4
Jan-15	Salt Lake City, UT	Salt Palace	Hilton	4

Junior Olympics 2015	Richmond, VA	Richmond Convention Ctr.	Hilton	4
Mar-15	Reno, NV	Reno Sparks Convention Ctr.	Atlantis	4
Apr-15	Milwaukee, WI	Wisconsin Convention Ctr.	Hilton	4
National Championships 2015	San Jose, CA	San Jose Convention Ctr.	Hilton	10

Organizational Background:

The Amateur Sports Act of 1978 specifically named the United States Olympic Committee (USOC) as the coordinating body for amateur athletic activity in the US directly relating to international Olympic athletic competition. The Act included provisions for recognizing National Governing Bodies (NGBs) for the sports on the programs of the Olympic and Pan American Games.

USA Fencing is the recognized NGB for the sport of fencing in the United States. USA Fencing was founded in 1891 as the Amateur Fencers League of America (AFLA) by a group of New York fencers seeking independence from the Amateur Athletic Union. The AFLA changed its name to the United States Fencing Association in 1981.

USA Fencing is affiliated with the *Fédération Internationale d'Escrime* (FIE), the international federation for fencing founded in Paris in 1913.

Our NGB was incorporated as a non-profit corporation in Pennsylvania in 1964 and in Colorado in 1993 in compliance with the Amateur Sports Act and opened its national office at the Olympic Training Center in Colorado Springs, Colo. in August of 1982.

Mission Statement:

The mission of USA Fencing is to serve and foster the growth, participation and development of domestic fencing at all levels and to achieve sustained international success.

Board and Staff Information:

- 15 Board Members
- 2-3 Board Meetings per year
- 13 Committees
- 19 Staff Members

USA Fencing Individual Membership: 38,000 members

Gender: 68% Male 32% Female

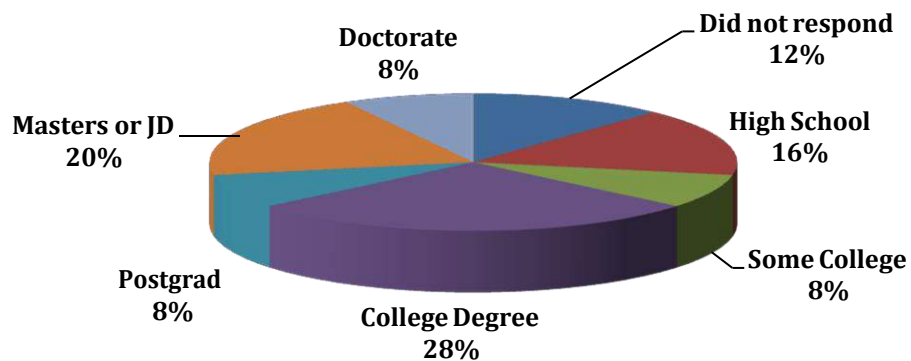
Youth 10 - 12	11%
Youth 14	18%
Cadet	26%
Junior	44%
Age 20 - 39	23%
Veteran (40+):	19%
Coaches	2%
Wheelchair	Approximately 20+ athletes

- Education: 45% are under 18 (school age)
68% of those over 18 years of age possess a college degree or higher
- Income: 72% have a household income greater than \$60,000
36% have a household income greater than \$100,000

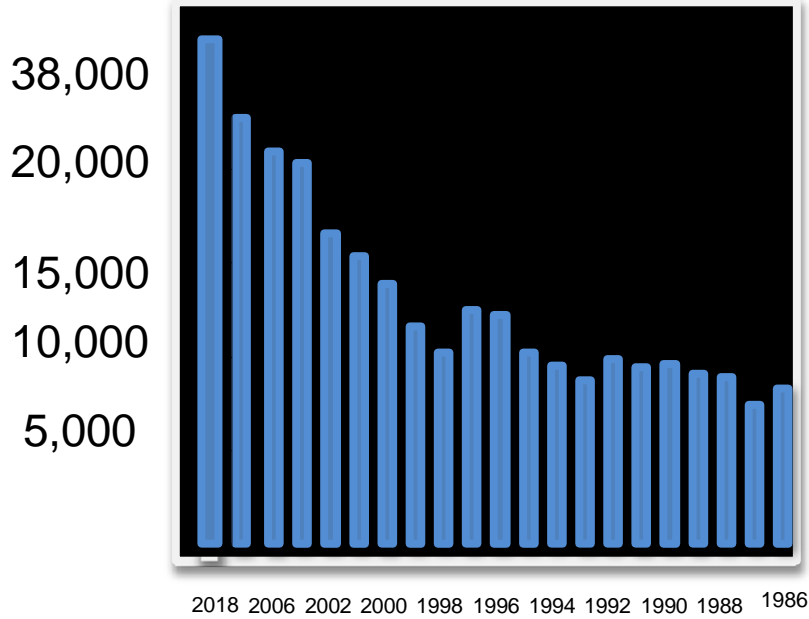
Member Clubs: There are over 670 dedicated fencing clubs in the United States with nearly 500 additional organizations that offer fencing classes. Currently, there are 82 NCAA sponsored varsity-fencing teams.

Universities & Colleges: There are over 100 NCAA member programs and more than 200 intramural or club teams.

USA Fencing Education Demographics



Membership Growth 1986-2018



Strip Layout for a Group of Four Regular Competition Strips (Total Area 120' x 45')

